

JUNIOR SALES ENGINEER

FYLA Laser, located in Paterna (Valencia) is a company expert in fiber lasers and solutions for the scientific and industrial markets.

We´re currently seeking a Junior Sales Engineer to support and promote sales around the world. We´re looking for a highly driven and enthusiastic candidate who is eager to contribute to the growth of the business by strengthening and improving the company´s sales area (residence in Valencia or the surrounding area is essential).

Roles & Responsibilities Summary

- Create, develop, and maintain sales relationships with customers.
- Advise clients on company products and discuss their technical requirements.
- Follow leads in a timely manner and prepare quotations.
- Write technical articles and corporate material for promotion.
- Equipment installation and training for customers need it.
- Participate in solving technical problems.

Preferred Profile and Attitudes

- Be a graduate Telecommunication, Electronic, Industrial Engineer. The role will involve maintaining technical discussions with specialist customers, and internally within the company. Other engineering degrees are evaluated if elements of physics have been handled.

FYLA Laser S.L.
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fyla@fyla.com

- Residence in Valencia or the surrounding area is essential.
- If you have any experience working with final customers or solving technical issues will be appreciated.
- Be proficient in English. Valuable knowledge of French or Germany.
- Excellent interpersonal and communication skills.
- Excellent negotiation and influencing skills.
- Open-minded person willing to learn about photonics.

Offer Retribution Package

- Fixed Salary + Variable Salary (as high as possible!)
- Career path based on the candidate achievements with company growth scope
- Flexible timetable with the possibility of smart working
- During the first months, the formation will be the key, you will turn into an expert in the laser world

Occasional travel to visit clients and trade shows will be required.

Contact: careers@fyla.com

www.FYLA.com



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