

Laser Sales Engineer

Radiantis, located in Castelldefels (Barcelona) is a highly innovative and dynamic company, expert in state-of-the-art lasers and frequency converters, including optical parametric oscillators for the scientific market.

We're currently seeking a Laser Sales Engineer to support and promote the sales around the world. We're looking for a highly driven and enthusiastic candidate who is eager to contribute to the growth of the business by strengthening and improving the company's sales area.

Your main responsibilities will be:

- Create, develop and maintain sales relationships with customers
- Advise customers on the company's products and discuss their technical requirements
- Follow leads on a timely manner and prepare quotations

The successful candidate shall:

- Be a graduate physicist or similar. The role will involve maintaining technical discussions with specialist customers, and internally within the company. Therefore, a technical background in optics/photonics is required
- Be proficient in English. Fluency in German and/or French will be an advantage.
- Preferably 2 years experience in a similar role. Candidates without previous sales experience but eager to move into this carrier will also be considered
- Have excellent interpersonal and communication skills
- High level of autonomy and initiative

Occasional travel to visit clients and trade shows will be required.

For further information about Radiantis, you can visit www.radiantis.com

To apply for this position, please e-mail us your CV and photo and a cover letter to the email address cv@radiantis.com including SALES2021 in the subject of the email.